MUMBAI

Vol.: 4 Issue : 01

Education, Training, News, Culture

WINE NEWS

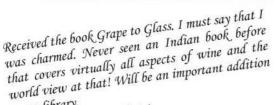
HPPP

to be more socially responsible

Editor : Sidd Banerji | Chief Adviser : Hans Raj Ahuja
For limited and private circulation only

Grape to Glass

A compilation by highly experienced wine sales and marketing professional, *Hans Raj Ahuja*, with remarkable work experience in the Indian Wine market for domestic and International wines.



to my library. Very well done, Mr Ahuja! - Prasad, Kolkata

Thankyou Mr Abuja Received the Book, for which I was eagerly waiting to Own it I have no words to say, and believe my eyes for the Authenticity X Knowledge of wines and an in sight into every Detail I have been Reading. To students top professionals Service personnel X wine sommelier etc This book will help not only an important part of their day to day duties, it is a way of life from Grape to Glass in this book has been very well Elaborated With Basic foundation internationally X Local indian Style on which to build your Knowledge X Career. Mr Abuja a Noble Soul has had extensive Experience in the industry in Both practical X Consultative Capacities He obtained much of his knowledge with passion, Zeal, X Hard work. Finally I can only say a big Task Taken X well Done What you are is god's gift to us in this wine industry. X What You have given us passionately in this book Is your Gift to God. - Joseph Machado

Hans Raj Ahuja Sir, Happy to receive your book with your personal autograph. Exciting to read the book. You have been a great boss, mentor, teacher and guide. Your support and advice have helped shape my professional career. Thank you for being the best boss ever!!

- Kishan Redhapally, Hyderabad

My Dear Hans Raj Ahuja, I am absolutely thrilled to have got your Wine book. Grapes to Glass.... a Very Big Congrats.... an easy reading to all wine lovers, Wine Connoisseurs & Students. Very good information & an interesting reading... way to go Sirji.... L'Chaim

- Ramesh Ramakrishna, Chennai

I always believe more in drinking wine than getting wine knowledge. But after going through the book Grapes to Glass by Sri H R Ahuja ji, I feel book Grapes to Has book, I would've made a that if I had not read this book, I would've made a big mistake.

big mistake.

I would like to recommend all the wine enthusiast members of this group to surely own a copy of this book and also gift this book to your wine loving friends and family members. They will surely thank you whenever they open this book.

- Ashok Chandak, Durgapur









From the desk of Hans Raj Ahuja, Chief Adviser, AWCI

(Contd. from Dec. '21 Issue)

CHAPTER- 9 World Wines



 ${f T}$ wo parts of Burgundy that are sometimes considered as separate regions are:

- Beaujolais in the south, close to the Rhône Valley region, where mostly red wines are made in a fruity style that is usually consumed young.
- Chablis, Halfway between Côte d'Or and Paris, where white wines are produced on chalky soil giving a more crisp and steely style than the rest of Burgundy.

There are two main grape varieties used in Burgundy – Chardonnay for white wines, and Pinot noir for red. White wines are also sometimes made from Aligoté, and other grape varieties will also be found occasionally.

Gustave Henri Laly, a renowned wine producer from Burgundy, supplied the French General Assembly with his Montrachet produced at Mont Dardon around the turn of the 20th century.

Champagne: Champagne, situated in eastern France. Home to its major sparkling wine. Champagne wines can be both white and rosé. A small amount of still wine is produced in Champagne.

Corsica: Corsica is an island in the Mediterranean the wines of which are primarily consumed on the island itself.

Île-de-France: Île-de-France is not an official wine region anymore. Yet it has a rich history related to grape growing and winemaking and has recently been demonstrating a revival of its viticulture.

Jura: Jura, a small region in the mountains close to Switzerland where some unique wine styles. notably Vin Jaune and Vin de Paille, are produced. It makes extensive use of the Burgundian grapes Chardonnay and Pinot noir, though other varieties are used. It also shares cool climate with Burgundy.

FRENCH WINE

SIMPLIFIED

CHAMPAGNE

Salarippro Blance

Mucaniel & Charling Blance

Salarippro Blance

Mucaniel & Charling Blance

Separking Wine

ALSACE

Supriming Proof Grig

General Stammer

BOURGOGNE

Pinot Noir

Charlindrary

BEAUJOLAIS

Gamey

RHÔNE

Sylvan & Granache

Blance

Rod & Floor

Blance

Rod & Floor

Blance

Rod & Floor

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Sylvan A Granache

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Languedoc-Roussillon: Languedoc-Roussillon is the largest region in terms of vineyard surface and production, hence the region in which much of France's cheap bulk wines have been produced.

Loire: Loire valley is a primarily white-wine region that stretches over a long distance along the Loire River in central and western France, and where grape varieties and wine styles vary along the river.

Four sub-regions are situated along the river:

- Upper Loire is known for its Sauvignon blanc.
- Touraine produces cold climate-styled white wines from Chenin blanc and red wines from Cabernet Franc
- Anjou-Saumur is similar to the Tourain wines with respect to varieties.
- Pays Nantais is situated closest to the Atlantic, and produces white wines.

Normandy: Normandy is not an official wine region anymore. Yet it has a rich history related to grape growing and winemaking and has recently made efforts to revive the viticulture.

Picardy: Picardy is not an official wine region anymore. Yet it has a rich history related to grape growing and winemaking and this region is also demonstrating a revival of its viticulture.



Wine News Vol4 Issue01 Jan2022

INE CL

Mulled Wine - Ashish Sharma Ch. Head, Delhi, AWCI

Lulled Wine is also been commonly known as the Spiced Wine as the same is been made with Red Wine and using of mulling spices and raisins. It is usually served hot and warm. Commonly served around the world during the Christmas, there are many versions of mulled wine and can be used with various drinks and used as mixer. There are different types of Mulled Wine, namely

1. Beaujolais: This young red wine from France is made from Gamay Noir and is gener

ally a juicy delight.

2. Merlot: This wines taste a lot of dark fruit along with some tobacco and mocha qualities

3. Zinfandel: Full of fruit almost to a fault, Zinfandel is a prime candidate for the mulled wine job

4. Riesling: little bit spicy

5. Tempranillo: its bit on peppery side

6.Shiraz

7. Touriga Nacional

Basic Recipe to Mulled Wine includes use of Wine with oranges, cinnamon, brandy and other mulled spices and some sweetener for the taste.

Mulled Wine could be pronounced in different countries:

1. France it is called as vin chaud

2. Italy it is known as vin brulé

3. Latvia, it is called karstvins ('hot wine'). When out of wine, it is prepared using grape (or currant) juice and Riga Black Balsam.

4. Lithuania, it is called glintveinas or karštas vynas ('hot wine').

5. Moldova and Romania, the vin fiert is made from red wine with black pepper and honey.

6. Netherlands and Belgium, the drink is known as bisschopswijn ('bishop's wine').

Source: wikipedia, themanual









Wine Tasting and Food Pairing Reports from a different depth



Sidd Mehta (Mission head, Sr. Adviser, AWCI)

The passionate wine enthusiast who takes immense interest in not only recognising the wine but equally vital, it's stories around. And above all, a self made chef himself, enjoys sharing his food matching/pairing experiences. A treat, to go thru his exhaustive observation notes, can't just say, "tasting notes".

- Sidd Banerji, Editor

Wine Tasting



Bella Rouge

Oakwood Winery, though having been around for a relatively long time, hasn't necessarily marketed its diverse range of wines as extensively as many other bigger, long-established domestic wineries. But this is likely to change very soon. Within their entry level range, there's Bella Rouge, a blend of Cabernet Sauvignon and Shiraz. Retailing at INR 600 a bottle, this is an excellent option for beginners looking to explore domestic red wines. While such blends are ubiquitous within the Indian winemaking scene, the unique vinification style makes this young wine stand out.

It is similar to many other such red wine blends, with a colour somewhere between ruby and garnet, light in body and with cherry-red hues. There is quite a bit of rim variation, reflecting the wine's youth, and wine from some bottles appeared a little leggy, which is a little odd for a relatively low Abv of 12.5%.

On the nose, very fruity aromas of ripe berries and other mixed red fruit abound, with some hints of spice. Though not overly layered or complex, the bouquet has depth. On the palate, it is smooth and easily drinkable right out of the bottle. There is a good amount of residual sugar present here, which may appeal to beginners just getting acquainted with red wine, especially since the wine has little or no astringency, and very soft tannins.

Tastewise, Cabernet Sauvignon grown in the tropics dominates, with notes of ripe red and black cherries, some plum and possibly mixed berries. The spicier Shiraz character adds some green and peppery notes, making this seem more like real wine than simply alcoholic grape juice. For all its simplicity, this young red wine blend is actually quite balanced in taste, mouthfeel and acidity.

Decanting is not necessary, but having several different combinations and permutations of aeration (15 minutes to 1 hour) and serving temperature (from 16 - 25 degrees Celsius), while it does benefit from some breathing and resting, this wine is great right out of the bottle. Serving between 18-20 degrees with maybe a few minutes of swirling in the glass is ideal.





Estd 2007





News from Regions

Pune. West

Oakwood's exclusive wine store I tasting room now open in Pune.











A golden achievement of courage, confidence and conviction.

It's a very big achievement. Do we have any other, known to us, not to me. Except the one, just outside Chateau Indage, Narayangaon.

Three cheers!! Oakwood.

News and photo courtesy- Divyanshu Dwevedi, New Mumbai and Naresh, Oakwood, Mumbai.



Durgapur, East

Some of Wine Club Durgapur members enjoying a party hosted by Master Rakesh Gupta at his Culinary Institute tonight.

- Ashok Chandak, Durgapur, WB



Ashok Chandak with Manju (taking the photo), son Raunak and daughter in law Kamana.

WRITING ON THE WALLS

At official meetings...

"Last night we had Executive Committee meeting of our centre(BAI) and it was wine and wine. For a single point agenda, we finished 3 bottles of wine. Starting with Jacob's Creek, continuing with Fratelli Red and finishing with Fratelli Sparkling.

WE WERE, Wine Club **Durgapur** Members

Sanjeev Aggarwal, Ashok Singh, R Chandak, Ajit Kamboj andBAI Member,

A K. Mishra.



Nasik, West

Offered a Wine barrel to Shri Sharad Pawarsaheb as token of his birthday gift for his consistent invaluable support to Indian wine industry.

- Jagdish Holkar, Nasik.





News from Regions

Nasik, West



Marvel from a master wine maker of Nasik.

Jaydeep P Kudale an experienced, confident, author and an

entrepreneur. His one of the recent ones, makes all of us proud.

- **Sidd Banerji**, Editor



Happy to join AWCI group.



I am Yael GAI (the right and eazy way to write my name) and I am the Golan Heights Winery International marketing manager, responsible for winery export markets around the world.

We are the winery who is reaponsible for the quality revolution in Israel wine industry (40 years ago) and I am happy to tell you it made such a difference that today we have wanderful tasty and professional wine industry in Israel with many great wines and wineries.



Feel free to ask about Israeli wines in general and Golan Heights winery in particular - I will do my best to answer.

Cheers - Le'Chaim Yael GAI, Israel

Mumbai, West



Welcome!!
Vishal
Wadhwa
Reveilo wines,
Mumbai.
Manager - Key
Accounts

Pune, West
With Kunal
Mhetre, head of
FLB and
Navnath Bhagwat and Tarikul
Hossen, Sr. faculty members.
- Sidd, Editor



Thank you Sidd for making this connect possible. Your introduction finally led Oakwood to collaborate across 2 cities with Drifters.

- Sunetra, Oakwood, Mumbai

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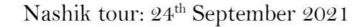
+918799827742 (Kandivali)

+917498926755 (Pune)



One day visit to Nashik with AWCI team - Sailesh Harani

(Contd. from Dec. '21 Issue)





initially started with 9 types of wines, and soon asked my self: Why so many? reworked and decided to concentrate and work on 6 and then 5. Now I am seriously considering limiting my passion to 4 good quality wines!"- his words of wisdom. It was a pleasure listening to him as he narrated his approach towards grapes, vineyard, varietals and absolute freedom which he has realized being a boutique winery player. You have great freedom to pursue what you love and believe IN. There isn't too much pressure of numbers (which even if you achieve, keep on rising)



He has even experimented on wine remaining cloudy! It's like zen approach: Why fiddle with what nature is trying to give your through grapes!

Nipha Winery

Oh this place has that homely, rustic charm. It has what Gulzar sahab calls सौंधी सी खुशबू (saundhi si Khushbu)!

Ashok ji and Jyotsana ji are a lovely couple and have अतिथि देवो भवः ("Atithi devo bhav") in each and every demeanor.











Ashokji is a microbiologist who has been to Antarctica twice. He can easily have multiple sessions on various topics ranging from

- Antarctica
- Their journey from cash crop like sugar cane to vineyard
- Dozens of books with exclusive tilt towards science We have our wine tasting in the Open!

Janaki their elder daughter (14 years) is a Coffee barista and runs the coffee shop.

My bad luck is that my order of the house special remains pending as there is NO power. We have our tour of the winery. Harvesting to bottling, everything is done by

hand and Surwade family is passionately involved in each and every stage of wine making.

Their magic mantra: wait, why push, just let the magic happen. They wait and try for more clear wine!

The younger daughter is taking interest in making of sparkling wine!

I promise myself to come and stay with them.



(To be Contd...in Feb. '22 Issue)



An AWCI report - Sidd Banerji, Editor

French Vineyards Exploration

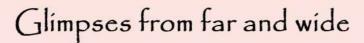
Thanks, Alexis Caraux, sommelier, trainer, wine seller from Loire Valley, for once again your hour long smooth deliberation on 6, not much known but of considerably hi quality, French labels.

Champagne, Lucien Collard

(Euro 30), Touraine Sauvignon(Euro 10), Solar Maceration(Euro 20), Domain des Pothiers' Cote Roannaise(Euro 17), one Cabernet Franc(Euro 19) from Loire and the 6th., Cap NNord(Euro 30) a Syrah, famous of the region, of Crozes Hermitage, North Rhone Valley. He finally offered a pack of one bottle each at a concessional price.

The session gets audience from various parts of the wine world, mainly from France, Europe and USA. He conducts sale of such labels too, at the end of most of his wine knowledge sessions and those destinations are within his supply regions.

Yesterday, his mid night(for India) session had our first Chapter Head, Overseas, **Md. Arman** from Abu Dhabi, **Shardha Singh**, Chapter Head, Students, Kolkata, sr. fLb executive, **Debraj** from Coorg, K. Taka, India, all of AWCI, in his audience.



(With wines, it's an international bondage of families, friends and lovers. This section welcomes such pictures with wines, joy and bonhomie.)

Our Alexis Caraux, France, hosting a party in honour of his mom.

YEARS BACK
WITH PRAKASH
AND MARCELLUS AT RADIO
CLUB, MUMBAI
WINE SHOW.





Amas celebration is incomplete without a glass of wine...
- Ayan, Sr Member, AWCI, Kolkata

Durgapur Tennis Club picnic. Wine - Four Seasons. In photo Wine Club Durgapur Members : From front : Aloke Garodia Ashok Chandak Yogesh Maheshwari Rajesh Floar



News from All India Wine Producers Association

WINE & LIQUOR

Brewing own fruit punch, Kerala aims high

M S VIDYANANDAN @ T'Puram

KERALA may soon have its own liquor and wines, made from local fruits. The state government has set in motion efforts for the production of fruit-based liquor and wines, a programme that would revolutionise farming and tourism sectors. The project is expected to begin in the upcoming financial year.

As the government drafts its new liquor policy, Excise Minister M V Govindan said the

proposal for commercial production of wine and liquor from agricultural produce is under active consideration of the government. "Beverages with low or high alcoholic content can be manufactured from different crops which are available in the state in surplus. For instance, Feni or beverages with lesser alcohol content can be made from cashew apple. The Beverages Corporation can handle this. It is a viable plan and the government

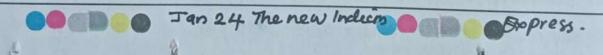
is yet to take a final call," he told *TNIE*. He said the programme will have a big impact on the farming sector.

"The cooperative sector can be engaged in the procurement of fruits. Large cold storage facilities have to be built to procure the seasonal fruits in large quantities. Ensuring fair price for farmers is the highlight of the programme," he said, adding that the Keralamade products will have a global market.

• More on P4

Wineries in private sector

It is learnt that the government will allow fruitbased wineries in the private sector as well. Units based on fruits like cashew apple, pineapple and plantain will be encouraged.



Another feather on All India Wine Producers Association, after, N. Delhi, UP, Rajasthan, Arunachal Pradesh, West Bengal and Maharashtra.

Cheers!! Jagdish Holkar, Ashwin Rodgruise, Sanjeev Paithankar and your team.

A cross country service, made possible only by AWCI

WEIGHTLOSS XTREME

★ Favorites • Dinaz Vervatwala • 4m • 🖺

Thank you Ashok Chandak and Manju Chandak for this beautiful wine bottle as a New Year gift. It super important to balance out all that you eat and drink and couple it with an active lifestyle. There is no need to eliminate even alcoholic beverages as long as it is in moderation. Strike that balance in everything.



That was possible, ONLY by our ever agile, spirited(with... Or without), sportsman to the peak, Ashok and his wife Manju of Wine Club Durgapur, WB. To wish amongst many, he did not miss to honor his Yoga teacher of excellence, another human of unique skill to bring in new life, new spirit amongst her, nearing 3000 students/followers, Dinaz Vervatwala, now settled in Hyderabad.

To bridge his wish and the receiver, we had our young energetic, man of innovation and challenges, wine producer, the one and only, from Telengana, **Kishan Padhapally** and his already well known brand, **ASAV**.

Your Apex Wine Club India stood by, to do the rest.



Art and Wine Courtesy: **Pat Kelley**, Saatchi Art

Exploring Israel

Yes, it was on 25^{th} Jan. 7-740pm. The first Zoom of the year, 80^{th} Zoom of AWCI.

Yael GAI

International sales & marketing manager Golan Heights Winery.

spoke
in the most simple words on her land, on her wines and
finally hinted their plans with Indian market.

As the seniors like Chief Adviser, AWCI, HR Ahuja, Advisers, Gautam Banerjee, Kolkata, Indranil Choudhury, Hyderabad listened with attention, it was very clear that Israel, as in many other fields, has been putting classy efforts on their wines too. A determined effort seems to be seriously on their total wine industry, to emerge as yet another international contender.



Yael and similar confident executives are most welcome to our expanding international wine family, of around 1700+ and growing wine contacts to avail our service for increasing bilatersl relation..













VINEXPO INDIA (9-11 Dec. 2021)



History is made...

The largest show so far, with wines, in India.



APEX WINE CLUB **INDIA** Estd. 2018

Amidst such a unique show of India's super strength in wine world, you hear the resonance of the Clarion call of Jagdish Holkar, our President, All India Wine Producers Association, Nasik/Mumbai, " 5K Cr. (650m) by 2026 "

The Creme de la Creme wine masters, leaders and experts of India, shall be there, these 3 days, 9-11 Dec. A big salute to the organisers and participants of Vinexpo

Salute to our father figure, one and only, internationally honoured, Cav. Subhash Arora.

Salute to the panel members and speakers of Masterclasses.

Rajeev Samant, Magandeep Singh, Sarvesh Kumar, Dr.Suborno Bose, Keith Edgar, Dr.Somu T, Sandeep Sharma, Ankur Chawla, Bunty Singh, Alok Chandra, Ravi Joshi, Sharad Phadnis, Chinmaya Raja, Deepak Bhatnagar, Vivek Chandramohan, Kunal Kaul, Priyanka Save, Ashwin Rodrigues, Abhay Kewadkar.









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We are proud of you all. Regards and best wishes from Apex Wine Club India, Mumbai and our 30+ pan India Chapters/Associates.

...the universal reality



Maha passes proposal to allow wine sale at supermarkets & walk-in stores

Maharashtra Cabinet passed a proposal to allow selling wine at supermarkets and walk-in stores. The stores' area should be over 1,000 square feet and should be registered under Maharashtra Shops and Establishments Act. However, those near places of worship won't be allowed to sell wine. Condemning the move, former CM Devendra Fadnavis said, "We won't allow Maharashtra to become 'Madya'Rashtra."



approves selling of wine in supermarkets



Supermarkets, stores of 100+ sq m can sell wine other a CM-led panel on nat'l edu policy

Maharashtra's current policy allows the sale of wine only through liquor stores

णजे आमच्यासाठी आणि

MeghUpdates 2 ™ @MeghBulletin

Maharashtra govt allows supermarket, grocery and ration shops to sell liquor

State govt to allow sale of wine in super markets, walk-in stores

Minimum area of shops should be 1000 sq

Consumers in Maharashtra can now buy wine at grocery stores and supermarkets



Minister Uddhav Thackeray on Thursday approved a policy to allow supermarkets and stores to sell wine. State minister Nawab Malik was reported as saying that supermarkets and stores that have an area of

1,000 square feet or more will be allowed to sell wine through a stall on their premises.

According to Malik, the move will benefit wine producers as well as farmers in Maharashtra.

The aim of the government is also to boost revenue from the move. It is expected that revenue worth crores could be added to the state coffers from the decision.

Following the decision, wine will soon be

vailable at supermarkets, general stores and walk-in stores that meet the minimum area criteria

The state's current policy allows the sale of wine only through liquor stores.



Maharashtra government has approved the 'shelf in shop' policy which, for the first time allows the sale of wine at supermarkets and grocery stores of more than 1000 square feet in size.

'This will help farmers and wineries': Maharashtra minister on sale of wine in supermarkets and stores



"This step has been undertaken to help and enhance wine producers and farmers in the state. All small and medium wineries across the state will benefit from this," says Nawab Malik.



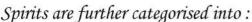
... LET THE COUNTRY FOLLOW TOMORROW

Wine is Fermented Fruit Juice



 ${\cal A}$ ll alcoholic beverages can be categorised broadly into:

Wine Beer Spirits Liqueur



Whiskey

Rum

Vodka

Brandy

Tequila etc.

Spirits are obtained by distillation.

Beer is obtained by a brewing process where in the fermented mash is treated at temperatures above 50 degrees centigrade.

While wine is obtained by the natural or induced fermentation where in the temperature is maintained at minimum possible and the fruit juice which has been freshly gathered is allowed to ferment away from light and oxygen.

The naturalness of all improprietery qualities are preserved in the process. You drink the same liquid that has been extracted initially.

So wine is basicaly a generic term defining the process of obtaining alcoholic beverage... Keeping it closest to the nature.

Ashok Chandak, Durgapur, WB Founder, Ch'man, Wine Club Durgapur, WB

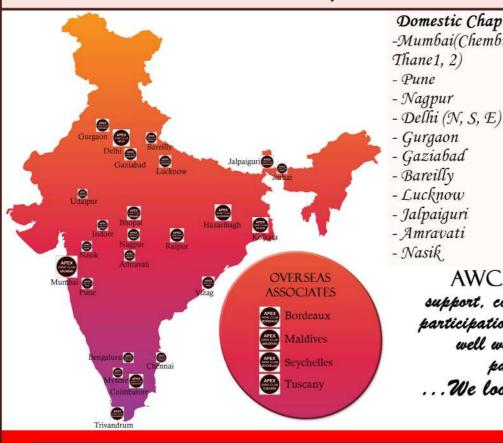








AWCI Domestic Chapters and Overseas Associates



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Overseas Chapter: -Mumbai(Chembur, - Hazaribagh - Abu Dhabi

- Kolkata

Overseas Associates:

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- Bordeaux - Maldives

- Chennai

- Seychelles - Tuscany

- Bengaluru

- Vizag

- Mysore - Trivandrum

- Coimbatore

- Bhopal

- Indore

- Nasik - Udaipur

> AWCI has spread so far, with support, cooperation, advise and active participation, from 1700+ and growing, well wishers, positive thinkers, patrons and sponsors. We look forward to many more. in our 4th year.

Apex Wine Club India Administration

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Hansraj Ahuja

Founder, CEO Sidd Banerji

Ruby Banerji

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Tina Banerji

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For only mails

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APEX